



# CPI Quarterly Review

**CAREER  
PROFESSIONALS,  
INC.**

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## A Message From CPI



### Good Afternoon,

The summer of 2011 has been a busy time for us at Career Professionals, Inc. In addition to working on several job searches, we have also been focusing on updating our office systems. If you haven't visited our website in a while, please go to [www.cpisearch.com](http://www.cpisearch.com) to view our recently revamped site---we're proud of it and hope that you find it easy to navigate.

Recently we were invited to participate in an interesting discussion with manufacturing leaders and a representative from the Federal Reserve trying to get a handle on why job creation isn't occurring more readily in the manufacturing sector. The discussion centered on the fact that there is still a lot of uncertainty in the world economy. The first half of the year showed growth in hiring and manufacturing output, but things have been softening the second half of the year.

Even with the economic uncertainty, you'll notice by the large number of job openings below that manufacturers do need to hire skilled employees, and they have asked for our help in locating qualified candidates. If you, or anyone you know, has interest in launching a job search please keep Career Professionals, Inc in mind. We'd be happy to assist you with your search.

Warm Regards,

*Steve Taylor*      *Roni Snyder*  
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### TYPES OF CANDIDATES CPI PLACES:

- Plant Managers
- Production Supervisors
- Engineering Managers
- Manufacturing Engineers
- Product Design Engineers
- Industrial Engineers
- Electrical Engineers
- Maintenance Engineers,  
Supervisors and Technicians
- Accounting Professionals
- Human Resources Managers
- Quality Engineers
- Purchasing Professionals

### Current Hot Job Searches:

**Machine Design Engineer** (VA): BSME or MSME along with 5+ years experience designing capital equipment. Will design and modify mechanical and electromechanical systems using 3D software.

**Controls Engineer** (NC): Requires BSEE and experience with A-Bradley PLC's, ABB distributed control systems and Wonderware HMI's. This is a highly-automated environment undergoing several system upgrades. Project management skills are a plus.

**Electrical Project Engineer** (NC): Requires BSEE or related degree and experience in electrical maintenance projects. Will work with Foxboro I/A distributed control systems and PLC's as well as medium & low voltage switchgear. Will also maintain systems including chilled water, compressed air, electricity, city water, nitrogen and steam.

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**Quote:**  
  
2/3 of  
"promotion"  
is  
motion!

## **Current Hot Job Searches:** *continued*

**Power Engineer** (NC): BSME plus 5-10 years experience supporting power distribution / generation facilities. Will work with boilers, hot oil vaporizers, chilled water, air compression, water systems and wastewater treatment systems. Knowledge of utility generating applications, fluid mechanics and heat transfer is a plus.

**Maintenance Technician** (KY): Automotive supplier needs off-shift maintenance techs with multi-craft skills. Will work plant wide in machining and assembly operations troubleshooting and repairing mechanical & electrical systems as well as hydraulics and pneumatics.

**Plant Manager** (FL): Small plant environment needs strong leader with P&L experience, a 4-yr degree and entrepreneurial mindset. Will interface design engineering, manufacturing, and customers to ensure product quality and delivery schedules are met.

**Process Engineer** (TN): Requires BS degree in Plastics, Chemical Engineering or related discipline. Prefer entry-level candidates with 1-2 years experience. This position will rotate throughout all plant departments with the intention of promoting candidate into areas of greater responsibility. Excellent company for long-term career growth.

**Quality Engineer** (KY): Automotive supplier requires BS Engineering degree and prior quality experience working with QS-9000, supplier quality, and SPC. Knowledge of machining and assembly operations is a plus.

**Quality Engineer** (TN): Automotive supplier needs Quality Engineer with BS degree and 3+ years experience. Knowledge of SPC, APQP, FMEA, PPAP, TS 16949 & control plans is required.

**Global Sourcing Specialist** (KY): Automotive supplier. Position requires experience sourcing suppliers in China, India, Mexico and U.S. Will be solely responsible for \$45M annual spend purchasing several complex commodities such as forgings, stampings, plastics, rubber molding and machined parts. Position requires 50% travel. Must have BS degree.

**Commodity Buyer** (TN): BS degree and 3+ years purchasing experience required. This newly created position is responsible for supply chain selection, cost reduction strategies, pricing, delivery and quality contract specifications, resolution of supplier quality and delivery problems, maintenance of standard cost, and minimization of raw material inventory. Some travel is involved.

**Production Supervisor** (TN): Automotive supplier needs 2<sup>nd</sup> shift supervisors. Positions require a minimum of an Associates Degree and prior supervisory experience in an automotive related environment. Technical knowledge of machining and assembly with good decision-making and problem-solving skills.

**HR Manager** (TN): Tier I automotive supplier needs an experienced HR Manager for a 400-employee plant. Position requires a Bachelors

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Degree and at least 5 years HR experience in a manufacturing environment with skills in employee recruitment, training, compensation and benefits, employee relations, labor law and employee safety.

**Accounting Supervisor** (TN): BS Accounting and 2+ years accounting experience in manufacturing required. Will supervise two Analysts and be involved in month-end closings, cost reviews for new products, financial analyses, inventory reconciliations and related accounting duties.

## **Thank You Notes**

Old-fashioned etiquette never goes out of style. Following an interview, always remember to send an email, or even a handwritten note, to the interviewer thanking him/her for their time and reiterating your interest in the job. You'd be surprised how far this simply courtesy goes. It will leave a favorable impression.

*Since referrals are the backbone of our business, we'd appreciate you sharing this newsletter with your friends, colleagues and co-workers who may be interested in considering new job opportunities.*

**FOR ANY ADDITIONAL INFORMATION**

**PLEASE REFER TO OUR WEBSITE:**

**[www.cpisearch.com](http://www.cpisearch.com)**

**OR CALL US AT 1-800-476-1103**

**PLEASE KEEP US INFORMED**

**OF ANY UPDATES**

**TO YOUR RESUME.**

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**We'd love for you to become a fan or a follower of our page!**

## ***Quote:***

*One of the tests of leadership is the ability to recognize a problem before it becomes an emergency.*