



CPI Quarterly Review



A Message From CPI

Good Afternoon,

Career Professionals, Inc. is an executive search firm that has been serving the professional and technical staffing needs of manufacturers for 30 years. Many of our clients are Tier 1 automotive suppliers in the Southeast, but we also do a lot of work for clients in consumer products, plastics, chemical, metal fabrication, and other industries.

We pride ourselves on our professionalism. If we can ever be of help with a job search, we'll be happy to put our resources to work for you. We have been ranked as one of the Top Producing Search Firms in the Southeast.

Career Professionals, Inc. is a contingency-based search firm paid by our client companies to find top-notch talent for their job openings. Visit our website at www.cpisearch.com to learn more about our firm and view additional job openings.

Warm Regards,

Roni Snyder

President, Career Professionals, Inc.
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Current Hot Job Searches:

Project Manager (MI): Must have BS Engineering degree and 5-10 years experience in Tier 1 automotive manufacturing. Excellent opportunity for long-term career growth---company will use this role to groom Project Manager for larger roles in the near future.

Plant Electrical Engineer (TN): BSEE with 3+ years manufacturing experience working with PLC's, HMI's, power distribution, and equipment installation. Expanding Tier 1 automotive plant.

Power Manager (SC): BS Engineering Degree and 10+ years experience in power generation working with steam boilers, chilled water and compressed air. Will lead capital projects and also work with energy consumption projects. International company with highly impressive operations.

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**CAREER
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INC.**

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TYPES OF CANDIDATES CPI PLACES:

- Plant Managers
- Production Supervisors
- Engineering Managers
- Manufacturing Engineers
- Product Design Engineers
- Industrial Engineers
- Electrical Engineers
- Maintenance Engineers,
Supervisors and Technicians
- Accounting Professionals
- Human Resources Managers
- Quality Engineers
- Purchasing Professionals



Quote:

*"In three words
I can sum up
everything
I've learned
about life:
it goes on."*

Robert Frost

Current Job Searches: *continued*

Electrical Design Engineer (TN): BSEE involved in electrical design and launch of new products. Will interface customers and troubleshoot schematics. Experience in audio, video, and consumer electrical features is a plus.

VP Finance (TN): BS, MBA preferred. Will work closely with President / CEO to make strategic business decisions for a \$100M plant that functions as part of a multi-billion dollar corporation.

EH&S Specialist (TN): BS Degree and 8+ years experience in EH&S roles in heavy manufacturing. Will work with Behavioral Based Safety programs and LO/TO in addition to ensuring proper use of PPE.

Supplier Quality Engineer (MI): Must have BS Degree and Tier 1 automotive experience. Will be heavily involved in customer process audits, APQP, PPAP's, and TS-16949. Excellent company launching several new products. Will have career growth potential.

Logistics Specialist (NC): BS Degree and 5+ years experience coordinating inbound and outbound freight for OTR, rail and air. Will develop procedures for transportation needs. Non-automotive company with highly stable product.

Questions To Ask During An Interview

- What is the first problem that needs the attention of the person you hire?
- What has been done about the problem(s) to date?
- Who are your major competitors? What is your market share?
- How do you view the future of your industry?
- Might this company be sold or acquired?
- What are the most important responsibilities of the job?
- Will I mainly inherit projects, or initiate them?
- What is the most important thing I can do to help your company in the first 90 days of my employment?
- What aspects of my background make me right (or wrong) for this position?



Since referrals are the backbone of our business, we'd appreciate you sharing this newsletter with your friends, colleagues and co-workers who may be interested in considering new job opportunities.

FOR ANY ADDITIONAL INFORMATION

PLEASE REFER TO OUR WEBSITE:

www.cpisearch.com

OR CALL US AT 423-587-4363

PLEASE KEEP US INFORMED OF ANY UPDATES TO YOUR RESUME.

Check us out on Facebook and LinkedIn by searching on Career Professionals, Inc.

We'd love for you to become a fan or a follower of our page!

Quote:

"It is our choices, Harry, that show what we truly are, far more than our abilities."

J.K. Rowling,

Harry Potter and the Chamber of Secrets