



# CPI Quarterly Review



## CAREER PROFESSIONALS INC.

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## A Message From CPI

### Good Morning,



I am thrilled to let you know that this is the first newsletter being written from Career Professionals, Inc new office space! We moved our office on Feb. 25th after being in our former location for over 18 years. We anticipate our new office will serve us very well for the

next 20+ years, and the charm of this remodeled 1920's house offers a warm, welcoming environment. If you find yourself in our neck of the woods, stop by any time for a visit!

In other news, manufacturers continue to add headcount and we are aware of several expansions underway, especially with Tier 1 automotive suppliers. Please give us a call if you are considering a career move, or feel free to pass along our contact information to any colleagues who may need assistance.

Below is a partial listing of current openings that we are actively working. You can view the full list of job openings on our website ([www.cpiSearch.com](http://www.cpiSearch.com)).

*Warm Regards,*

*Roni Snyder*

President

### TYPES OF CANDIDATES

#### CPI PLACES:

- Directors & Executive Level Personnel
- Plant Managers
- Engineering Managers
- Quality Managers and Engineers
- Manufacturing Engineers
- Product Design Engineers
- Industrial Engineers
- Electrical Engineers
- Sales Engineers
- Maintenance Engineers & Supervisors
- Production Supervisors
- Environmental Health & Safety Professionals
- Purchasing Professionals
- Controllers & Accounting Professionals
- Human Resource Professionals

### Current Hot Job Openings:

**Plant Electrician (TN):** Heavy industrial environment. Will work with 3-phase power, PLC's, Control Circuitry, Facility Electrical Systems, etc. AS degree preferred, but not required.

**Shainin Red X / Six Sigma Black Belt (MI):** BS Engineering degree required along with Shainin Journeyman Certification. Will implement process improvement initiatives at multiple plant locations requiring 25% travel.

**Supplier Quality Engineer (MI):** Tier 1 automotive supplier. Requires BS Engineering degree and 5+ years experience in automotive SQE roles. Will be heavily involved in supplier audits.

(continued)



### Quote:

*"In the business world, everyone is paid in two coins: cash & experience. Take the experience first; the cash will come later."*

Harold Geneen

### Current Hot Job Openings: *continued*

**Safety Specialist** (TN): Multiple openings for Health & Safety Specialists in TN. Prefers BS degree and prior experience leading Safety programs in manufacturing environments.

**Maintenance / Utilities Engineer** (SC): BSME required along with 4+ years maintenance & reliability experience in utilities in a manufacturing environment. Will work with water systems, steam, thermal fluid heaters, chillers, air compressors, and other utilities.

*Whenever you see a successful business,  
someone once made a courageous decision*

—Peter F. Drucker

### Automotive Manufacturing in the Southeast:

The Federal Reserve Bank in Atlanta recently published a pictorial report depicting the growth of automotive manufacturing in the Southeast. It paints an interesting picture of how international automotive plants have multiplied in the Southeast since the 1990's. Please copy & paste the link below titled: "The Sum of The Parts" if you'd like to review the charts, graphs, and salary comparisons by state. Link: <https://frbatlanta.org/economy-matters/2016/02/04/a-look-at-auto-parts-manufacturing-employment-in-the-southeast?d=l&s=fb>

### Skype Interview Tips:

More and more companies are opting to conduct interviews by Skype as part of their interview process. For the hiring company, Skype is a great interviewing tool because the hiring authority can not only engage the candidate in conversation, but they also have the ability to observe body language, eye contact, facial expressions, and other mannerisms which give the interviewer insight into your overall demeanor.

When setting up a Skype interview, it is important to keep a few things in mind. First, make sure your Skype username is professional. Secondly, consider the environment and the background that the interviewer will be seeing during your Skype interview. A neat, uncluttered area is best. Make sure the area is well-lit and is free of distractions and noise.

Make sure you are ready to take the Skype call at the appointed time. Prior to the Skype interview, test your Skype account to make sure everything is set up, including having the interviewer's information in your Contacts List. Also test the volume and video to ensure all are in good working order.

Remember to look into the webcam and relax. You should be comfortable, but still mindful that this is a professional interview situation. Shaking or swinging your legs can also shake the camera, which can be highly distracting the interviewer.

Just like a personal interview, what you wear is important. Dress as though the Skype interview were an in-person interview. First impressions are important, even if they are "virtual" impressions.

### CPI Website Job Searches

You may find it helpful to regularly visit the website of Career Professionals, Inc. and search job openings. In addition to the jobs that we are working on directly, the site also posts nationwide jobs listed by our affiliate recruiting partners. Go to [www.cpisearch.com](http://www.cpisearch.com) to view job openings. If a job posting looks interesting, simply submit your resume through our website and it will go to the appropriate recruiter. You can set up "alerts" based on keywords, locations, salary ranges, etc.



*Since referrals are the backbone of our business, we'd appreciate you sharing this newsletter with your friends, colleagues and co-workers who may be interested in considering new job opportunities.*

**FOR ANY ADDITIONAL INFORMATION**

**PLEASE REFER TO OUR WEBSITE:**

[www.cpisearch.com](http://www.cpisearch.com)

**OR CALL US AT 423-587-4363**

**PLEASE KEEP US INFORMED OF ANY UPDATES TO YOUR RESUME.**

**Check us out on Facebook and LinkedIn by searching on Career Professionals, Inc.**

**We'd love for you to become a fan or a follower of our page!**

### *Quote:*

**"In business, you don't get what you deserve, you get what you negotiate."**

**Chester L. Karrass**