





# **A Message From CPI**

# Good Morning,

With the unemployment rate remaining at historic lows, we are working with a lot of "passive" candidates who aren't necessarily in the job market, but they are open to exploring good job opportunities when they arise. Companies are recognizing they have to actively recruit these types of candidates and give them a good reason to consider a new job opportunity. We are seeing sign-on bonuses, increased vacation time, and other perks becoming a bigger part of the recruiting / job offer process.

If you, or someone you know, might be interested in exploring a new job opportunity, please give us a call at 423-587-4363. A sampling of our current job searches is below.

Warm Regards,

Roni Snyder, President

### **Current Hot Job Openings:**

Lean Manufacturing / Equipment Engineer (TN): BS Engineering degree required. Will focus on improving equipment and process to maximize uptime, machine capability, and OEE. Prefer Six Sigma Black Belt or Lean Certification.

Design Engineer, Plastics (TN): BS Engineering degree and 3D CAD experience required. Will interface customers to discuss product ideas. Will then design the product as well as the plastic molds for production.

Quality Engineer, 3<sup>rd</sup> Shift (TN): BS Engineering degree required. Will consider new graduates. Will have full autonomy on 3<sup>rd</sup> shift over Quality and Quality Lab in a machining and assembly environment.

**Process / Project Engineer** (TN): BS degree preferred. Will assist Operations Manager to ensure production and project deadlines are met. Will work on cost reduction, process improvement, new equipment set-up, and Lean projects. Will interact with both suppliers and customers.

**Electrical / Instrumentation Engineer** (SC): BS Electrical Engineering or similar degree required. Responsible for reliability of electrical equipment, instruments and control system. Will work with PLC's and HMI based controls.



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#### **TYPES OF CANDIDATES CPI PLACES:**

- Directors & Executive **Level Personnel**
- Plant Managers
- Engineering Managers
- Quality Managers and Engineers
- Manufacturing Engineers
- Product Design Engineers
- Industrial Engineers
- Electrical Engineers
- Sales Engineers
- Maintenance Engineers & Supervisors
- Production Supervisors
- Environmental Health & **Safety Professionals**
- Purchasing Professionals
- Controllers & **Accounting Professionals**
- Human Resource **Professionals**



# Ouote:

"You do your best work if you do a job that makes you happy."

Bob Ross, Painter

### Why You Receive This Newsletter:

Career Professionals, Inc. is an executive search firm that has been serving the professional and technical staffing needs of manufacturing operations since 1985. We pride ourselves on our professionalism. We work closely with our client companies and our candidates to ensure that we present the right job opportunities to the right type of candidate.

Thanks for allowing us to remain in contact with you. You never know when you'll need the services of a professional recruiter, whether as a hiring authority or as a candidate, but when the need arises, it is often easiest to call someone you know. We hope that we'll be at the top of our contact list when a recruiter is needed.

#### CPI Website Job Searches

You may find it helpful to regularly visit the website of Career Professionals, Inc. and search job openings. In addition to the jobs that we are working on directly, the site also posts nationwide jobs listed by our affiliate recruiting partners. Go to <a href="https://www.cpisearch.com">www.cpisearch.com</a> to view job openings. If a job posting looks interesting, simply submit your resume through our website and it will go to the appropriate recruiter. You can set up "alerts" based on keywords, locations, salary ranges, etc.





Since referrals are the backbone of our business, we'd appreciate you sharing this newsletter with your friends, colleagues and co- workers who may be interested in considering new job opportunities.

Check us out on Facebook and LinkedIn by searching on Career Professionals, Inc.

We'd love for you to become a fan or a follower of our page! PLEASE KEEP US INFORMED OF ANY UPDATES TO YOUR RESUME.

### Veronica (Roni) Snyder

President / Owner VLS@cpisearch.com

Roni joined Career Professionals, Inc. in July 1999 and became co-owner in May 2004 and full owner in 2015



upon the retirement of her business partner.

Roni completes job searches for executive leadership and technical manufacturing roles including manufacturing engineering, maintenance, production management and product design as well as the administrative side of manufacturing, including accounting & finance, materials management, quality assurance, human resources, safety, and executive management.

In 2013 Top Echelon Network, the nation's largest recruiting network, named her as the Top Producing Recruiter in the Southeast and as the #6 Recruiter in the nation.

She served as the 2014 Chairman of the Board for the Morristown Area Chamber of Commerce.

In October 2015, Roni was appointed to the Human Capital Advisory Council for the Federal Reserve Bank in Atlanta. This Advisory Council is comprised of education and industry leaders to provide valuable insight and advice on matters related to the labor force and workforce development.

She is a past Board President of Girls Inc. and is also active in the United Way of Hamblen County having served as 2016 United Way Campaign Chairman and currently as 2017 and 2018 United Way Board Chairman. Roni received her Masters Degree in Educational Psychology from Tennessee Technological University in 1996.

## Quote:

"The elevator to success is not running; you must climb the stairs."

Zig Ziglar