DECEMBER 2016 ~ 47TH EDITION



CPI Quarterly Review



A Message From CPI

Merry Christmas and Happy Holidays!

You may agree that 2016 has gone by in the blink of an eye, so I'd like to take a moment to thank each of you for allowing us to stay in contact and share career-related information. At some point in time, we have been in direct contact with you to discuss your career goals. Whether we helped you find a new career path, or we simply served as a sounding board for career discussions, we appreciate your confidence in our search firm.

May the coming year be one of joy, peace, laughter and love. Happy Holidays to you and yours!

Below are some of our hottest job searches. Please feel free to share with anyone who may be interested in considering a new career opportunity in 2017.

Warm Regards,

Roni Snyder President

Current Hot Job Openings:

<u>Materials Manager</u> (TN): High-volume, Tier 1 automotive plant. Will be involved with Production Planning, Inventory, Purchasing, and Warehouse functions. Must have strong leadership skills. Prefer 4-year degree and APICS certification.

Logistics Manager (TN): Tier 1 automotive plant. Must have BS degree and 5+ years Management experience. Will manage Customer Service, Production & Master Planners, Inventory Control, Shipping / Receiving, and Warehousing to optimize transportation, inventory, labor and fixed costs.

<u>EH&S Coordinator</u> (IA): Metal forming and plating operation that is part of an international corporation. Must have 2+ years EH&S experience in manufacturing with experience in permitting, hazardous waste, and documentation. Will ensure federal, state and local EH&S rules are observed.



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TYPES OF CANDIDATES CPI PLACES:

- Directors & Executive Level Personnel
- Plant Managers
- Engineering Managers
- Quality Managers and Engineers
- Manufacturing Engineers
- Product Design Engineers
- Industrial Engineers
- Electrical Engineers
- Sales Engineers
- Maintenance Engineers
 & Supervisors
- Production Supervisors
- Environmental Health & Safety Professionals
- Purchasing Professionals
- Controllers & Accounting Professionals
- Human Resource Professionals



"Christmas can't be bought from a store...

Maybe Christmas means a little bit more.''

(continued)

Dr.Seuss

Current Hot Job Openings: continued

Quality Engineer (AL): Automotive plant. Must have 2+ years Quality experience in Tier 1 automotive. Will interface engine component manufacturers to resolve quality issues. Will prepare process flow charts, control plans, PFMEA, etc.

Supplier Quality Engineer (TN): Non-automotive machining and assembly plant that is part of an international corporation. The SQE will travel up to 65% to supplier locations to address and resolve quality issues. Must have 5+ years experience in SQE roles.

The All Important Interview Question:

"What have you done to make money, save money, or improve a process to impact your company's bottom line"?

When it comes to interviewing, companies feel that past performance is the best indicator of future success. Potential employers want to know what you're capable of contributing and if you'll be a worthwhile investment for them. If you can readily list projects along with measured achievements to the above question, then you're prepared for a successful interview. If you can't, you'll want to analyze what you've actually contributed to your current employer.

CPI Website Job Searches

You may find it helpful to regularly visit the website of Career Professionals, Inc. and search job openings. In addition to the jobs that we are working on directly, the site also posts nation-wide jobs listed by our affiliate recruiting partners. Go to <u>www.cpisearch.com</u> to view job openings. If a job posting looks interesting, simply submit your resume through our website and it will go to the appropriate recruiter. You can set up "alerts" based on keywords, locations, salary ranges, etc.





Season's Greetings from 602 North Jackson Street !



<u>Since referrals are the backbone of</u> <u>our business</u>, we'd appreciate you sharing this newsletter with your friends, colleagues and co- workers who may be interested in considering new job opportunities.

FOR ANY ADDITIONAL INFORMATION PLEASE REFER TO OUR WEBSITE: www.cpisearch.com OR CALL US AT 423-587-4363

PLEASE KEEP US INFORMED OF ANY UPDATES TO YOUR RESUME.

Check us out on Facebook and LinkedIn by searching on Career Professionals, Inc. We'd love for you to become a fan or a follower of our page!



"At no other time during the year is the spirit of giving and sharing more alive in people's hearts.

Keep this spirit of Christmas in your heart all year long."

Sam Longhorn