



# CPI Quarterly Review

## **A Message From CPI**

### Good Morning,

The first six months of 2017 have been active in the recruiting world! Manufacturers are hiring and skilled employees are in short supply, so executive recruiters have had plenty of searches to work on so far

If you, or someone you know, has been contemplating a career change, now is a good time to consider making a move.

Below are a few of the job searches we are currently working. If you'd like to see a full listing of nationwide job openings, visit our website at www.cpisearch.com. If a job looks to be of interest, simply submit your resume through the website.

Warm Regards,

Roni Snyder



Career Professionals, Inc.

## Current Hot Job Openings:

**Tooling Engineer** (MI) – Major Tier 1 automotive supplier needs Tooling Engineer to work on global projects. Must have background working with plastic injection molding operations. BS degree preferred, but not required. Will travel internationally at times.

**Quality Engineer** (TN) – Established corporation producing heavy duty automotive components needs QE for their TN plant to focus on customer quality. Knowledge of machining or forging operations is a plus.

**PLC Technician** (TN) – Consumer products manufacturer has immediate need for a PLC Tech to program A-Bradley PLC's for new equipment installation. Must be able to write complex PLC programs for new equipment in addition to troubleshooting current equipment.

**Production Supervisor** (TN) – Plastic injection molding consumer products manufacturer needs Supervisors on 2<sup>nd</sup> and 3<sup>rd</sup> shifts. Will direct up to 30 hourly associates. Must have prior supervisory experience in manufacturing tracking data such as attendance, efficiency, and production output.



CAREER **PROFESSIONALS** INC. 602 N. JACKSON ST. MORRISTOWN, TN 37814-3917 (423) 587-4363 VLS@CPISEARCH.COM WWW.CPISEARCH.COM

#### TYPES OF CANDIDATES **CPI PLACES:**

- Directors & Executive Level Personnel
- Plant Managers
- Engineering Managers
- Quality Managers and Engineers
- Manufacturing Engineers
- Product Design Engineers
- Industrial Engineers
- Electrical Engineers
- Sales Engineers
- Maintenance Engineers & Supervisors
- Production Supervisors
- Environmental Health & **Safety Professionals**
- Purchasing Professionals
- Controllers & **Accounting Professionals**
- Human Resource **Professionals**



## Quote:

"Nothing is impossible, the word itself says 'I'm possible'!"

Audrey Hepburn

#### **Current Hot Job Openings:** continued

<u>Purchasing Manager</u> (TN) – International corporation has immediate need for a Purchasing Manager to focus on developing Asian supply base. Will manage annual spend upwards of \$120M in the purchase of die castings, powder metal, and stampings.

**QA Manager** (TN) – FDA-Regulated manufacturing plant needs QA Manager with experience hosting FDA audits. Will set up QA procedures, validate equipment, and plan the staffing structure in this start-up operation. Must have BS degree in a technical discipline.

**Sr. HR Generalist** (MI) - International Tier 1 automotive supplier needs a Sr. HR Generalist for their corporate HQ. Will handle HR functions for this 120-employee HQ facility in addition to working on HR projects for the entire business unit with multiple plants. Must have BS degree, 10+ years experience, and knowledge of Visa & immigration processes for corporate transfers. Will interface executive management on a regular basis.

#### Profanity Isn't Professional:

Here's a friendly reminder that while our society has gotten more accepting of the use of 4-letter words, swearing during an interview is still frowned upon. There have been a couple of occasions in the past few months where a candidate was eliminated from the interview process (for management level roles) because foul-language was used by the candidate during the interview. Companies feel that if a candidate uses off-color language during the interview, when they are supposed to putting their best foot forward, than this language will also be used when interacting with customers, suppliers, and others. This is typically not the image that a professional corporation wants their employees to present. Highly skilled candidates have lost out on good opportunities because foul-language deemed them "unprofessional" during the interview process.

Since referrals are the backbone of our business, we'd appreciate you sharing this newsletter with your friends, colleagues and co-workers who may be interested in considering new job opportunities.



FOR ANY ADDITIONAL INFORMATION
PLEASE REFER TO OUR WEBSITE: www.cpisearch.com
OR CALL US AT 423-587-4363

#### PLEASE KEEP US INFORMED OF ANY UPDATES TO YOUR RESUME.

Check us out on Facebook and LinkedIn by searching on Career Professionals, Inc. We'd love for you to become a fan or a follower of our page!

## Veronica (Roni) Snyder President/Owner

VLS@cpisearch.com

Roni joined Career Professionals, Inc. in July 1999 and became co-owner in May 2004 and full owner in 2015



upon the retirement of her business partner.

Roni completes job searches for executive leadership and technical manufacturing roles including manufacturing engineering, maintenance, production management and product design as well as the administrative side of manufacturing, including accounting & finance, materials management, quality assurance, human resources, safety, and executive management.

In 2013 Top Echelon Network, the nation's largest recruiting network, named her as the Top Producing Recruiter in the Southeast and as the #6 Recruiter in the nation.

She served as the 2014 Chairman of the Board for the Morristown Area Chamber of Commerce.

In October 2015, Roni was appointed to the Human Capital Advisory Council for the Federal Reserve Bank in Atlanta. This Advisory Council is comprised of education and industry leaders to provide valuable insight and advice on matters related to the labor force and workforce development.

She is a past Board President of Girls Inc. and is also active in the United Way of Hamblen County having served as 2016 United Way Campaign Chairman and currently as 2017 United Way Board Chairman. Roni received her Masters Degree in Educational Psychology from Tennessee Technological University in 1996.

## Quote:

"Do or do not. There is no try."

Yoda