



CPI Quarterly Review



A Message From CPI

Good Morning,

Merry Christmas and Happy Holidays! Whether we have worked with you recently, or have crossed paths long ago, thank you for allowing Career Professionals, Inc. to stay in touch periodically throughout the year. We value our connections with manufacturing professionals.

If a new career opportunity is part of your plan for 2018, please give us a call. You can also view the sample listing below of current job openings. Visit our website (www.cpisearch.com) to view a full listing.

May you and yours enjoy a peaceful and joyous Holiday season.

Warm Regards,

Roni Snyder

President, Career Professionals, Inc.

Current Hot Job Openings:

Controls Engineer (SC): Automotive plant in the process of a multi-phase project to upgrade entire facility. Need Controls Engineer to program A-Bradley PLC's. Will also lead projects to install robotics, HMI's, and other machine controls. Has potential to move into management role within 3 years. BS degree required.

Forging Die Design Engineer (TN): Major corporation in the automotive industry needs Die Design Engineer with Forging experience. Knowledge of 3D CAD systems, like CATIA or Pro-E is necessary.

Manufacturing Engineer (TN): Automotive industry. Needs hands-on Manufacturing Engineer with experience in process improvement, cost reduction, and project management. Plant is growing and is adding Engineering staff to assist in manufacturing new products. BS Engineering degree required.

Project Engineer (TN): Automotive industry. Will lead projects including the redesign of work cells and setting up processes to launch new products. Will establish project timelines and ensure they are met.

SQE (MI): Major Tier 1 automotive supplier needs SQE to be based at corporate HQ. Must be open to travel to supplier locations and have strong experience in supplier auditing. BS Engineering degree required.

Development Engineer (MI): BSME required. Must have experience developing Carbon Canisters or other Fuel System related components.

(continued)

**CAREER
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INC.**

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TYPES OF CANDIDATES

CPI PLACES:

- Directors & Executive Level Personnel
- Plant Managers
- Engineering Managers
- Quality Managers and Engineers
- Manufacturing Engineers
- Product Design Engineers
- Industrial Engineers
- Electrical Engineers
- Sales Engineers
- Maintenance Engineers & Supervisors
- Production Supervisors
- Environmental Health & Safety Professionals
- Purchasing Professionals
- Controllers & Accounting Professionals
- Human Resource Professionals



Quote:

“Christmas gives us the opportunity to pause and reflect on the important things around us – a time when we can look back on the year that has passed and prepare for the year ahead.”

David Cameron

Current Hot Job Openings: *continued*

Procurement Specialist (TN): International corporation has immediate opening for a Procurement Specialist with strong experience sourcing and buying aluminum die castings. The majority of sourcing will involve Asian suppliers. BS degree preferred, but not required.

Logistics Manager (TN): Major Tier 1 automotive facility needs a Logistics Manager to direct 40+ employees in customer service, material handling and warehousing. Knowledge of SAP is a plus. BS degree and Tier 1 automotive experience required.

Lean Manufacturing Expert (NC): Tier 1 automotive plant needs Lean / Six Sigma expert to standardize current & new processes and methods, reduce process variation, identify waste, and methodically eliminate waste. Requires BS degree and Six Sigma Black Belt.

The Importance of Enthusiasm

We've had some really good candidates lose out on job opportunities recently, not because their skills were off the mark, but because they appeared to lack enthusiasm for the job. In interview situations it is critical that candidates come across as energetic, upbeat, and personable. Companies want to hire people they will enjoy interacting with on a daily basis.

Candidates who interview well do the following things:

- Research the company thoroughly prior to the interview
- Prepare a list of questions to ask during the interview
- Speak in an upbeat, positive manner
- Find out how the most pressing problems relate to the job function, then discuss how they tackled similar issues in the past
- Relax during the interview
- Demonstrate that they are "do-ers" who can get things accomplished.

Remember, companies want to hire people who put energy into the work environment, not those who take energy out. Show companies that you have a passion for what you do.

Chambers of Commerce Have Valuable Information:

When considering a job offer involving relocation, it's a good idea to contact the local Chamber of Commerce to get information on the area. The Chamber can often mail you valuable information on schools, prospective employers for your spouse, realtor listings, apartment guides, local tax rates, demographics, and recreational activities. For most cities, the Chamber website will have access to additional links highlighting community information.



**FOR ANY ADDITIONAL INFORMATION
PLEASE REFER TO OUR WEBSITE: www.cpi-search.com
OR CALL US AT 423-587-4363**

PLEASE KEEP US INFORMED OF ANY UPDATES TO YOUR RESUME.

Check us out on Facebook and LinkedIn by searching on Career Professionals, Inc.
We'd love for you to become a fan or a follower of our page!

Veronica (Roni) Snyder

President / Owner

VLS@cpi-search.com

Roni joined Career Professionals, Inc. in July 1999 and became co-owner in May 2004 and full owner in 2015 upon the retirement of her business partner.



Roni completes job searches for executive leadership and technical manufacturing roles including manufacturing engineering, maintenance, production management and product design as well as the administrative side of manufacturing, including accounting & finance, materials management, quality assurance, human resources, safety, and executive management.

In 2013 Top Echelon Network, the nation's largest recruiting network, named her as the Top Producing Recruiter in the Southeast and as the #6 Recruiter in the nation.

She served as the 2014 Chairman of the Board for the Morristown Area Chamber of Commerce.

In October 2015, Roni was appointed to the Human Capital Advisory Council for the Federal Reserve Bank in Atlanta. This Advisory Council is comprised of education and industry leaders to provide valuable insight and advice on matters related to the labor force and workforce development.

She is a past Board President of Girls Inc. and is also active in the United Way of Hamblen County having served as 2016 United Way Campaign Chairman and currently as 2017 United Way Board Chairman. Roni received her Masters Degree in Educational Psychology from Tennessee Technological University in 1996.

Quote:

"Gifts of time and love are surely the basic ingredients of a truly merry Christmas".

Peg Bracken

